

LETTER FROM RANDY

It has been nearly two weeks since many of the Prestige Club members returned from our trip to beautiful Aruba. This year's trip marks the third time Pro Chem has visited Aruba and each time it seems to be better than the last. The vibe in Aruba is always amazing and this year's trip did not disappoint. I would like to again thank Tammie Hawkins for planning the entire trip and like everything else Tammie does, she did an amazing job.

To me, the highlight of the trip was spending time with such talented and amazing people that we are lucky and fortunate enough to have representing Pro Chem. With this year's trip such a success and the reminders of the benefits of getting together more often, I have decided to go back to our normal schedule of planning our summer trip in June and hosting a summer meeting in Atlanta the last week of August.

Before we know it, we will all be in Atlanta for our Annual Meeting in January to celebrate our 55th year in business. While we don't have all the details worked out, be on the lookout our plans to make it a themed party to celebrate the past 55 years of success.

With just 4 months left in the year, I'm encouraging all of you to do your very best to push hard to qualify for the Prestige Club this year so you can be a part of next year's summer trip. The benefits truly make all the hard work worthwhile.

I fully understand the uneasiness of election years, but I want to remind all of you how fortunate we are to be in a business that can thrive in good times and bad due to the nature of our product line. The rewards of hard work and professionalism can pay off each and every year, just like it has for the past 55 years. Looking forward to seeing all of you soon. - Randy

















Best Months in **August**



Brianna Holliman Sold \$34,800.55 2nd Consecutive Best Month



Jennifer Barnett Sold \$40,410.91

Winter Storage Tips for Heavy Equipment

Preparing equipment for winter storage now can save a lot of effort in the spring when work picks up again. For many, this involves storing large equipment during the winter months, either indoors or outdoors. Here are some key steps to consider:

- Fuel and Fluids: If the equipment will be idle for more than 3 months, it is generally recommended to drain the fuel. Gasoline can expire over time, thickening and potentially clogging gas tanks and carburetor ports. It is important to clean everything before putting equipment into storage, making sure to remove dirt and debris. After cleaning, it is best to confirm that all moving parts are welllubricated. Use a lithium-based grease, such as LITHO LUBE II as it is pumpable at low temperatures.
- Preventing Corrosion: Inspect equipment for any chips in the paint where exposed metal could rust. Either cover those chips with paint or apply a protective coating, such as PROTECT-O-SHIELD, designed for indoor storage. For long-lasting outdoor

protection against rain, humidity, chemical fume, oxidation, and salt water, rely on **PROTECT-O-FLEX**. Both products coat

the surface and prevent corrosion and rust.

Battery Protection: Some compact construction machinery may slowly drain the battery even when not in use. Disconnect the battery and store it in a cool, dry place above 32° F. If the battery remains connected, apply **AMPED-UP** to battery terminals and cable ends. This product prevents corrosion build-up, prolonging the battery life and effectiveness. It also cleans and neutralizes battery acid.









PROTECT-O-FLEX



PROTECT-O-SHEILD



AMPED-UP