

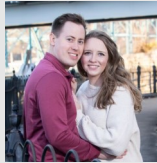
# PRO CHEM SPOTLIGHT

## RSVP

Click here to 2024 Annual Meeting & Awards Banquet

### Congrats Mr. And Mrs. O'Boyle!

We would like to congratulate Meredith Cahill on her marriage to Ryan O'Boyle. They married on October 28, 2023 in Cumming, GA. We wish them all the happiness in the world. Congratulations, Meredith and Ryan!



### End of The Year Blow Out Sale



Reminder about Pro Chem's End Of The Year Blow Out Sale! Customers will receive 10% off all products listed on the flyer. You will also receive an additional \$50 for every \$500 of product sold through the end of the year.

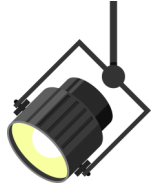
### Susan G. Komen Donation



We would like to thank all of you for your hard work and thank our loyal customers for the orders placed the last week of October, in honor of Breast Cancer Awareness Month. For each order placed with Pro Chem, we are donating \$5 per order to the Susan G Komen Foundation, resulting in a **\$3,500 Donation.**

### IN THE SPOTLIGHT: TRISTA COMPTON

**Trista Compton** joined Pro Chem only 4 months ago and she has quickly dominated the Columbus, OH territory. Since joining Pro Chem, Trista has consistently exceeded expectations. Not only has she met her monthly sales goals, but she surpasses them. In the month of October, Trista achieved nearly \$11,000 in sales, opened 6 new accounts and wrote 22 orders, demonstrating her exceptional work ethic and determination. Trista's coach, Lisa Singerman, praised her strong work ethic and willingness to learn. Lisa said "Trista is great to work with and has adapted to her role quickly. While she may have been a little nervous at first, she has truly become a natural in the field. Trista excels in cold calling and maintains excellent rapport with her customers. She listens to her customers and has truly regained their trust, while also opening many new accounts."



We look forward to Trista's continued success and growth at Pro Chem. Congratulations Trista on your incredible month, keep it up!



### RAPID SET TO THE RESCUE: JULIA SCHWING

**Julia Schwing** sold 25 kits of Rapid Set to one of her protein plants, resulting in a \$9,700 order. She has been selling to this customer for almost 20 years. They always purchase Firm Grip from her for their boats and trust that Pro Chem products will work. One day her customer called and needed a product to patch areas around the tanks in the factory, where the concrete was breaking up. Julia suggested Rapid Set, Pro Chem's low temperature epoxy. The customer thought the product would be perfect for their application and decided he would need 25 kits and sent her a purchase order. Way to go Julia and congratulations on reaching the \$5 Million Dollar milestone!

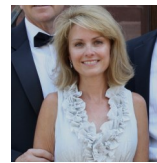


**Celebrating \$5 Million Dollars in Lifetime Sales**

### BEST MONTH IN SALES - OCTOBER 2023



**Kendall Kilby**  
Sold \$64,748.19



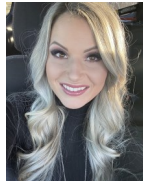
**Lisa Singerman**  
Sold \$41,429.38  
4th Consecutive Month Hitting Her Best Month

# WELCOME TO THE PRO CHEM TEAM!

Join us in extending a warm welcome to **Sabrina Grissom** to Pro Chem! Sabrina joined Pro Chem in the Roanoke, VA territory. With a proven track record in dental sales, Sabrina brings a lot of expertise and knowledge to our team. We are looking forward to seeing Sabrina's growth and success at Pro Chem. Sabrina will be coached by Megan Deane. Welcome to the team, Sabrina!



Please join us in welcoming **Courtney Corder** to Pro Chem! She is our new Sales Account Executive in Fayetteville, AR! With her background in retail and hospitality, Courtney brings valuable customer service and communication skills with her to Pro Chem. We are incredibly excited to have her join our team and contribute her unique skills and talents to our growing success. Courtney will be coached by Lonna Grimmett. Welcome to Pro Chem, Courtney! We look forward to your success.



## TOP 10 THANKSGIVING DISHES THAT WILL BE ON EVERY TABLE THIS YEAR

- Turkey
- Mashed Potatoes
- Green Bean Casserole
- Sweet Potatoes
- Dinner Rolls
- Cranberry Sauce
- Pumpkin Pie
- Stuffing
- Mac and Cheese
- Gravy

Courtesy of SideChef: [Top 10 Thanksgiving Foods That Will Be On Every Table This Year - SideChef](#)

# PRO CHEM'S SPOOKY HALLOWEEN 2023



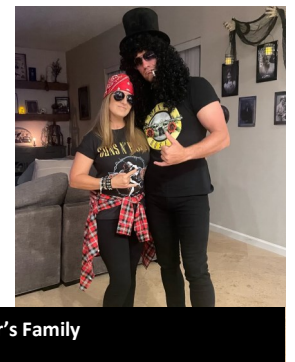
Purchasing Department



Cathy Johnson's Dog



Carol Boever's Family



Stacey Shoemaker's Family



Shannon Barnes and Family



Tyler Long's Family



Customer Service & Marketing Department



Accounting Department



Cathy Johnson's Family