



## WEEKLY PERFORMANCE PLAN

Name: \_\_\_\_\_ Week of: \_\_\_\_\_

### ACCOMPLISHMENTS

Sales for the week were: \$ \_\_\_\_\_

Number of New Accounts established: \_\_\_\_\_

Altogether I successfully closed: # \_\_\_\_\_ of sales

Did you meet your goals for the week? Yes \_\_\_\_ No \_\_\_\_

### GOALS

Your goals for this month are:

Sales: \$ \_\_\_\_\_ New Accounts: \_\_\_\_\_ Orders: # \_\_\_\_\_

Goals for Next Week to stay on pace:

Sales: \$ \_\_\_\_\_ New Accounts: \_\_\_\_\_ Orders: # \_\_\_\_\_

### TOTALS

Month to Date Totals

Sales: \$ \_\_\_\_\_ New Accounts: \_\_\_\_\_ Orders: # \_\_\_\_\_

Total Miles for the Week: \_\_\_\_\_