



Sales Team,

As you start returning to what is the new “normal” way of selling based on your states shelter in place restrictions, we want to make sure you are equipped to visit your customers. We have prepared a kit of essential items we feel can help you stay safe while out visiting your customers.

Included in your care kit is:

- Face masks (20)
- Sanify Plus
- Germ-O-Foam

Here are some things to keep in mind while visiting customers:

- Verify with customers prior to your visit to see what their policy is on outside visitors entering their building
- Avoid handshakes
- Stand six feet apart
- Take pictures of business cards instead of physically taking them
- Limit paperwork/email invoices
- Use hand sanitizer when you return to your vehicle
- If you feel sick you should never visit a customer, stay home

This is a new time in our country and it will affect how we approach our valued customers. Outside of selling good quality products we want to ensure that our customers know we are going above and beyond to keep them safe.

We want to hear from you so please share any stories on the Pro Chem Facebook Compass or contact Christine Hyder in HR and let us know about what changes are you making and what you are facing in the field.

We thank you for your continued hard work, dedication and understanding during this unprecedented time.

Randy Alifeld  
CEO, Pro Chem, Inc.

