



P.O. BOX 248, DURAND, WISCONSIN 54736
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December 27, 2011

Karen Rattray
Vice President of Sales
Pro Chem, Inc.
1475 Bluegrass Lakes Parkway
Alpharetta, GA 30004

Dear Karen,

I am writing to inform you we have completed our testing process for your Pro Chem Extend-A-Life Envelope Lubricant and am very pleased with the results. We found the product works very well as a release agent allowing the envelopes to be removed with relative ease. After experimenting with several combinations, we have chosen to mist the envelopes after each use with a mixture that is diluted 6 to 1.

By using the product in this manner, we are also enjoying a measurable cost savings when compared to the envelope lubricant we were previously using. In short, the product works very well; it is cost effective and is easy to obtain by adding it to our Michelin tread rubber orders or by ordering it directly from your company.

We are now ordering the product in our other retread plants and will be using it in all 7 locations in the near future. Thanks for a great product.

Sincerely,

Bauer Built, Inc.

A handwritten signature in black ink, appearing to read "Jim Fenn". The signature is stylized with a large, looping initial "J".

Jim Fenn
Executive Vice President

“Our Strength is in Our People and the Customers We Serve”