

This application must be completed in full even if a Resume is attached.

CONFIDENTIALITY

All information provided on this employment application will be kept strictly confidential and is for Pro Chem, Inc. use only.

DATE ____/____/____



PERSONAL INFORMATION

NAME _____
FIRST MIDDLE LAST
PRESENT ADDRESS _____
STREET CITY STATE ZIP CODE HOW LONG AT THIS ADDRESS _____ YRS

PHONE NUMBER () _____ SOCIAL SECURITY NO. _____ - _____ - _____

CELL NUMBER () _____ E-MAIL _____

ARE YOU PRESENTLY EMPLOYED? YES () NO () DATE YOU CAN START: _____

HOW MANY FULL TIME POSITIONS HAVE YOU HELD IN THE PAST 5 YEARS? _____

IF YOU HAVE SALES EXPERIENCE, HAVE YOU HAD ANY FORMAL SALES TRAINING? YES () NO () WHAT YEAR? _____

PLEASE DESCRIBE: _____

DO YOU HAVE RELIABLE TRANSPORTATION? YES () NO () DESCRIBE: _____

DO YOU HAVE A VALID DRIVER'S LICENSE? YES () NO () D.L. NUMBER: _____ STATE: _____

HAVE YOU EVER BEEN CONVICTED OF A FELONY? YES () NO () IF YES DATE: _____

HAVE YOU HAD ANY DUI CONVICTIONS IN THE LAST THREE YEARS? YES () NO () IF YES DATE: _____

WE BELIEVE IN A DRUG FREE WORK ENVIRONMENT

In the interest of a safe and healthy work environment, we require that all our employees be willing to submit themselves for a urine drug and alcohol test. Should you be offered and decide to accept employment with us, are you agreeable to be tested?

YES () NO ()

If your answer was "YES", please read and then sign the following release statement. I have been fully informed of Pro Chem's Drug/Alcohol test requirements and freely consent to submit to such a test. I release Pro Chem from any and all liability from the result of this test. I understand that the results of my test will be forwarded to Pro Chem and will become part of my Pro Chem record.

Should the results of my test come back positive and for any reason I am not hired, I understand that I will be given the opportunity to explain these results. I hereby authorize the results of my urine Drug/Alcohol test be released to Pro Chem, Inc.

SIGNATURE _____ DATE _____

PRINT NAME _____

IMPORTANT

All the following information concerning previous employment background must be fully completed including necessary fax and telephone numbers. We check all employment references.

Current or Most Recent EMPLOYER Information

DATE	MO.	YR.
FROM		
TO		

May we contact this employer? Yes () No ()

COMPANY _____ PHONE () _____

CITY _____ STATE _____ FAX () _____

YOUR POSITION _____

WHO WAS YOUR IMMEDIATE SUPERVISOR? _____ THEIR TITLE _____

WHAT WAS THE NATURE OF THE BUSINESS _____

WHAT WAS THE NATURE OF YOUR WORK AND TITLE? _____

STARTING INCOME _____ (%) SALARY ,(%) COMMISSION

INCOME AT LEAVING _____ (%) SALARY ,(%) COMMISSION

WHAT WAS YOUR REASON FOR LEAVING? _____

WHAT WAS YOUR MAJOR ACCOMPLISHMENT WHILE ON THIS JOB? _____

WHAT KIND OF REFERENCE DO YOU THINK THIS EMPLOYER

WOULD GIVE ABOUT YOUR JOB PERFORMANCE & WHY? _____

Previous EMPLOYER Information

DATE	MO.	YR.
FROM		
TO		

May we contact this employer? Yes () No ()

COMPANY _____ PHONE () _____

CITY _____ STATE _____ FAX () _____

YOUR POSITION _____

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WOULD GIVE ABOUT YOUR JOB PERFORMANCE & WHY? _____

EMPLOYMENT HISTORY CONTINUED

Previous EMPLOYER Information

DATE	MO.	YR.
FROM		
TO		

May we contact this employer? Yes () No ()

COMPANY _____ PHONE () _____

CITY _____ STATE _____ FAX () _____

YOUR POSITION _____

WHO WAS YOUR IMMEDIATE SUPERVISOR? _____ THEIR TITLE _____

WHAT WAS THE NATURE OF THE BUSINESS _____

WHAT WAS THE NATURE OF YOUR WORK AND TITLE? _____

STARTING INCOME _____ () % SALARY ,() % COMMISSION

INCOME AT LEAVING _____ () % SALARY ,() % COMMISSION

WHAT WAS YOUR REASON FOR LEAVING? _____

WHAT WAS YOUR MAJOR ACCOMPLISHMENT WHILE ON THIS JOB? _____

WHAT KIND OF REFERENCE DO YOU THINK THIS EMPLOYER

WOULD GIVE ABOUT YOUR JOB PERFORMANCE & WHY? _____

PLEASE READ AND SIGN

I claim that all statements contained on this form are true and complete to the best of my knowledge and authorize their investigations, unless I have specifically indicated in writing to the contrary. I agree and release all parties and persons from any and all liability or damages that may result from soliciting or providing such information. I understand that any misrepresentation, falsification or material omission of information on this application may result in my failure to receive an offer, or if I am hired my immediate dismissal from employment.

In consideration of my employment, I agree to conform to the rules and standards of Pro Chem, Inc. as amended by Pro Chem, Inc. from time to time at its discretion. **I further agree that my employment and compensation can be terminated at will, with or without cause, and with or without notice, at any time, either at my option or at the option of Pro Chem, Inc.** I also acknowledge that no written or oral promise of employment for a specified term is effective unless expressly set forth in a document signed by any officer of the company.

Pursuant to the FCRA, I hereby authorize Pro Chem, Inc. and its designated agents and representatives to conduct a comprehensive review of my background through a consumer report and/or an investigative consumer report to be generated for employment, promotion, reassignment or retention as an employee. I understand the scope of the consumer report/investigative consumer report may include, but is not limited to, the following areas: verification of Social Security number;; current and previous residences; employment history, including all personnel files; education; references; credit history and reports; criminal history, including records from any criminal justice agency in any or all federal, state or county jurisdictions; birth records; motor vehicle records, including traffic citations and registration; and any other public records.

Pro Chem, Inc. does not discriminate in employment and no question on this application is used for the purpose of limiting or excluding any applicant's consideration for employment on a basis prohibited by local, state or federal law. By signing your name below, you understand that nothing contained in this application or in the interview process is intended to create any employment contract between the company and you.

Signature _____

Date _____

Realistic Job Description of Pro Chem's Outside Sales Position

What you can expect from Pro Chem:

1. The opportunity to thrive is a proven sales model that encourages and allows successful sales professionals to have freedom and flexibility in conjunction with the company's goals.
2. No night work, weekends, or overnight travel is ever required.
3. You will be selling a complete line of necessary, quality, specialty maintenance products to a wide selection of local businesses, and all products are backed by a 30-day guarantee of satisfaction.
4. You will be representing an organization that is committed to following the Golden Rule in all its actions and dealings.
5. Once established, 90% of all your sales, will be to satisfied customers who will readily consume what they purchase and need to reorder on a regular basis.
6. No limit will ever be placed on how much you can earn or how far you can grow in your level of responsibility.
7. Recognition and awards for your outstanding achievements include company paid trips, gifts, and cash prizes.
8. Ours is a recession resistant industry, and even in economic down turns our customers will need the products we offer.
9. We feel that good sales people are the product of training and choice, therefore we are committed to an ongoing program of continued sales and product training.
10. We offer a full benefits package including a comprehensive medical plan, and 401K.

What Pro Chem expects of you:

1. Ours is a very competitive field, where customers must trust and like you before they will ever be willing to buy anything from you, so you must be able to make friends quickly and easily.
2. The difference between our products and those of our competitors are often not great. So to add value, you the sales person, need to be ready to explain what extra value you can offer to make buying from us a logical choice.
3. Our customers usually begin their day early, therefore requiring you to be able and willing to make your first sales call by 7:30 every morning.
4. In the beginning of your career, you will face more rejections than sales, as you will be expected to cold call on 15 or more customers each day, of which approximately a third will allow you an opportunity to show your products.
5. While making friends and building trust is crucial, so is being assertive and persuasive enough to ask for the order when appropriate. From your very 1st week, you are expected to average generating at least 4 sales to potential repeat clients. By the end of your twelfth month, we expect you to have established at least 100 repeat customers, because this is what is required for you to have a solid platform for success.

Please take a moment to see if the above job description is consistent with your goals and expectations. If they are, take another couple of minutes to tell us why you believe you are the right person for the job. Please finish the following sentence:

"I am a great candidate for this opportunity because..." _____

_____.

Upon completion of this application, please email it to jobs@procheminc.com along with your resume.